

**5-Step Zeta  
Process**

VS

**Traditional  
11-Step Process**

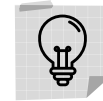
**STEP 1: THE BRIEF**

Customers brief us about what they want and need. Project scope, opportunities, and challenges are identified at client's site



**STEP 2: CONCEPT PHASE**

Zeta Group develops conceptual designs and assembles a project budget range and duration



**STEP 3: PRELIMINARY ENGINEERING**

After customer decides on concept with Zeta Group, we put more detail to the design, engage vendors and tighten budget and duration



**STEP 4: ENGINEERING PHASE**

We execute detailed designs, conduct client reviews, safety reviews, and schedule implementation



**STEP 5 (LAST STEP!): EXECUTE THE BUILD**

Build, test, train, and manufacture with the new custom automated solution. Deliver successful automation!



Month 1

**STEP 1**

Customer identifies need

Month 2

**STEP 2**

Qualify engineering providers

Month 3

**STEP 3**

Project scope defined with all providers

Month 4

**STEP 4**

Conduct RFP & evaluate all provider quotes

Month 5

**STEP 5**

Select engineering provider

Month 6

**STEP 6**

Engineering budget determined

Month 7

**STEP 7**

Design executed

Month 8

**STEP 8**

Conduct RFP's with fabricators & assemblers

Month 9

**STEP 9**

Select fabricators and assemblers

Month 10

**STEP 10**

Build and test equipment

Month 11

**STEP 11**

Implement training and manufacturing. Total project cost realized

The 5-Step Zeta Process provides value-added engineering and custom solutions to drive your business to the next level.

We can deliver up to 40% time-savings for speed-to-market.

This process avoids mistakes that are created from multiple providers, assures high creativity, innovation, safety, and efficiency, and provides comprehensive project management for your automation needs.